

Signature Bank Joins Metro Chicago and Shoreline Sightseeing on Radio Talk Show for Business Leaders

Concert venue owner and boat tour operator highlight diversity of Signature Bank customers

Chicago, IL — April 10, 2016 — Signature Bank CEO and President Mick O'Rourke joined two of the bank's long-time customers, Joe Shanahan of Metro Chicago and Matt Collopy of Shoreline Sightseeing, as featured guests on WIND AM 560's weekly business radio talk show, "Part of the Answer" on Sunday, April 10, 2016. The show, hosted by Ken Sevara, looks "inside the minds of Chicago's best and brightest business leaders."

Sevara peppered O'Rourke, Shanahan and Collopy with questions regarding the origin of their businesses, their relationship with Signature Bank, as well as some of the challenges and joys they've experienced while running a long-term, successful operation in Chicago.

Joe Shanahan, Founder and Owner of Metro Chicago, a live music venue for emerging bands and musicians, said his business challenges include staying current with the latest sound and lighting technology and attracting the right talent to the club. When it comes to financing improvements, Shanahan said "that all comes to the relationship with the bank. One of the things about Signature Bank is that it's an intuitive relationship and in that, they understand what I'm trying to do with my business."

Matt Collopy, Owner of Shoreline Sightseeing, home to Chicago's architectural boat cruises and water taxi transportation service, spoke about the challenges of securing financing to grow the fleet of his 77-year old family business. Collopy has been a customer of Signature Bank since its inception. He spoke of Signature Bank's focus on relationships. "Signature Bank is investing in people they've developed relationships with because when you're loaning to a company, you're investing in the people who run it."

Signature Bank CEO Mick O'Rourke said "We appreciate our customers joining us on this great show to talk about their businesses. My partners and I started Signature Bank when we noticed a void in the market for what we consider relationship banking, where you sit down with the owner of the business at a table and talk about potential transactions and support their growth and dreams." He continued, "We bring a passion to our customers and our relationships. As their banker, it's a real point of pride for me to hear about their successes."

Signature Bank is the exclusive sponsor of AM 560's Business Tour, which highlights local businesses that are thriving in the Chicago area. You can listen to a podcast of the show and watch a highlight reel on the Signature Bank website.

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